Arkansas Life

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No two real estate transactions are alike, and the agents at Jon Underhill Real Estate are committed to delivering an unparalleled level of customer service to each client. The unique group of dedicated and knowledgeable professionals work to provide a seamless real estate experience, which helps distinguish the firm as a leader in residential real estate, principal broker Brandy Harp says.

“We specialize in helping our clients buy and sell residential real estate, and we assist in every detail of the transaction, from the beginning to well past the closing,” she adds. “We ask, we listen, and we problem solve. We stay on top of changing marketing trends, and we constantly adapt to stay one step ahead to deliver positive results.”

The company predominately sells homes in central Arkansas to clients with diverse needs in price range, architecture style and amenities.

Although Jon Underhill Real Estate is a boutique company that offers highly specialized service, it is a high-performing firm. The company sold more than $73 million in residential real estate in 2017 and approximately $63 million in 2016.

Harp says she is pleased to announce the addition of five experienced realtors to Jon Underhill Real Estate, Donna Carlson, Kelly McConnell, Stephanie Fess Tharp, Sue Fess and LaJuanita Whyte. These realtors bring extensive real estate knowledge and tenure to the company.

“Our passion for our work is fueled by the amazing people who trust us to represent them in buying or selling their homes,” Harp says. “It is a privilege to help people to make one of the most important decisions of their lives.”

The realtors at Jon Underhill Real Estate take a collaborative approach when serving clients in problem solving and negotiating, enabling them to achieve positive results quickly and efficiently.

Harp says the agents are committed to their clients by being involved in every detail of the transaction, which allows clients to look to them as the single point of contact throughout the home buying and selling process.

“At Jon Underhill Real Estate, we truly love helping people,” she says. “We work hard to listen to customers, understand their goals and then strive to exceed their expectations.”